

1 The role of the discount rates in energy systems optimisation models

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6 **Keywords**

7 Discount rates; hurdle rates; energy systems optimisation models; scenarios; renewable
8 technologies; TIMES

9 **Abstract**

10 *The selection of the social discount rate and the consideration of hurdle rates in energy systems*
11 *optimisation models affect the creation of sound and comprehensive scenarios useful for energy*
12 *modellers. Due to the lack of studies about the use of different discounting options in energy*
13 *optimisation models, the goal of this paper is to fill that gap by establishing the foundations for a*
14 *debate among energy modellers, policy-makers and stakeholders in this regard. So firstly, we*
15 *introduced the concept of discount rates both social and technology-specific including a*
16 *thorough literature review concerning figures, scopes and approaches. Secondly, two models,*
17 *ETSAP-TIAM and TIMES-Norway, were used to assess the behaviour of the energy systems at*
18 *different regionalisation levels, Europe and Norway respectively. Thirdly, we analysed the*
19 *evolution of the electricity production mixes and system costs for both models and considering*
20 *several values for the discount rates. Finally, results showed that the energy system is strongly*
21 *affected by changes in the social discount rate. The lower the social discount rate is, the higher*
22 *the renewable contribution. The social discounting exerts influence on capital intensive*
23 *investments so it is quite important to look at the energy carriers pathways (fossil-renewable*
24 *transition). This is what happens in the case of ETSAP-TIAM for Europe. Reversely, in the case*
25 *of TIMES-Norway, as the electricity system is almost 100% renewable, it is important to take*
26 *into account the hurdle rates of the technologies to enrich the competition by including their*
27 *particular risks and barriers. In summary, we recommend using a value not higher than 4-5% for*
28 *the social discount rate for the European countries as well as to include an exhaustive portfolio*
29 *of hurdle rates for all the technologies included in the energy optimisation model.*

30 **1. Introduction**

31 The use of MARKAL/TIMES [1], a bottom-up energy optimisation modelling framework
32 has been living an intense upsurge during last decade. This fact is founded on the
33 countries' need to develop sustainable and long term policy goals, via roadmaps and
34 strategic plans, which make possible ensuring the economic growth, combined with

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1 emission reductions and maximizing social welfare. In particular, TIMES models (the
2 evolution of MARKAL) are used worldwide to develop energy plans and scenarios both
3 at global level and country level. In Europe, most of the countries have developed their
4 own national TIMES model [2]. Besides, International Energy Agency (IEA) is an
5 important user/developer of this type of energy system models and collaborates in
6 projects and consortiums spreading its use.

7 TIMES is a model generator for local, national or multi-regional energy systems, which
8 provides a technology rich basis for estimating energy dynamics over a long-term,
9 multiple period time horizon [1]. It is usually applied to the analysis of the entire energy
10 sector, but may apply to study in detail single sectors. Nowadays, over 70 countries
11 globally make use of the TIMES family of models [3, 4]. The modelling tools have been
12 used for numerous studies, on a regional, national and global level, with various focus
13 areas [5].

14 Even though TIMES modelling is a promising and interesting framework to manage
15 prospective studies concerning energy systems, there are some weaknesses that
16 should be analysed in depth. Prasad *et al.* [6] discussed the potential weaknesses of
17 the energy models and they concluded that if the structure of a model is oversimplified
18 results deviate from reality. One of the main issues detected in the community of the
19 energy optimisation modellers, both in peer-reviewed papers and technical reports from
20 projects, is the lack of sensitivity analyses and discussions concerning the discount
21 rates.

22 The choice of the discount rates and the evaluation of its consequences in terms of
23 technological preferences, sustainability and policy goals, involves a controversial issue.
24 Some studies have brought into question this point: *why they chose that discount rate?*
25 *It seems too low/high.* For instance, the Integrated Energy Policy Report (IEPR) [7]
26 stated that “*apply inappropriately high discount rates to future fuel costs, thereby*
27 *understating the impact upon consumers. The net result is a systematic undervaluing of*
28 *non-fuel-intensive procurement alternatives, such as efficiency and renewables, and an*
29 *increasing dependence on gas-fired generation.*” As Ringer [8] remarks, the IEPR
30 should recommend to discount future fuel costs at the 3% social discount rate used in
31 ordinary activities, unless the investor-owned utilities can prove that these costs should
32 be allocated to shareholders. So, we can observe that the choice of the discount rate
33 entails problems. In particular, the selection of this value in the TIMES models is crucial,
34 as demonstrated in this paper.

35 This work aims to review the literature on social discount rates, and also hurdle rates,
36 from a TIMES modelling point of view. It has the purpose of enlighten the absence of
37 references and the need of discussion in data selection as well as to point out the
38 weakness of this type of models with respect to the uncontrollable parameters, such as

1 the discount rates. To do so, the recognised worldwide ETSAP-TIAM model is used to
2 analyse the European energy system and likewise the TIMES-Norway model is used to
3 observe the consequences of using several discounting options at national level.
4 Differences and similarities due to the regional approach are also discussed. Finally,
5 some main conclusions and recommendations are pointed out.

6 **2. Discount rates and hurdle rates**

7
8 According to EC [9], the discount rate is the degree at which future values are
9 discounted to the present. There are two approaches: financial discount rate and/or
10 economic discount rate. They may differ, likewise that market prices may vary from
11 accounting prices. Furthermore, the concept of social discount rate, in contrast to the
12 financial discount rate, attempts to reflect the social view on how the future should be
13 valued against the present.

14 The discount rate is used to adapt all costs and reimbursements to 'present values', so
15 that they can be compared. Calculating the present value of the differences between the
16 streams of costs and reimbursements provides the net present value (NPV) of an
17 option. The NPV is the primary criterion for deciding whether government action can be
18 justified [10]. The discounting factor (D_t) to calculate the NPV is given by:

19

$$D_t = \frac{1}{(1+r)^t}$$

20 (1)

21 where r is the discount rate and t is the time in years. In consequence, it is required to
22 distinguish between the social discount rate and the financial discount rate in relation
23 with the use of the discounting expressed in Eq. (1). The choice of social discount rates
24 is usually a concern to the governments since they are entities which represent the
25 entire society and its awareness (environment, moral principles, sustainability,
26 economic growth, security, etc.). On the contrary, the financial discount rate is a
27 concept to characterise the private investments which do not have the duty to consider
28 the social concerns such as welfare or sustainability.

29 From a private point of view, the appropriate discount rate should represent
30 the opportunity cost of what else the firm could accomplish with those same funds. If
31 that means that the money could be used instead to invest in the private sector that
32 would yield 5% and that is the next best alternative for using that money, then 5% would
33 be the social discount rate [11].

1 Besides, the internal rate of return (IRR) is the discount rate that would give a project a
2 net present value of zero so that the expected income perfectly balances the initial
3 investment.

$$NPV = \sum_{n=0}^N \frac{C_n}{(1+r)^n} = 0$$

4 (2)

5 Where the C_n is the cash flow in a period n and the NPV function is given for N -integer
6 (number of periods). In the private sector, hurdle IRRs are often used to test whether a
7 proposal should go ahead. The riskier the project is, the higher the hurdle IRR [10].

8 A resulting IRR higher than the discount rate to be chosen is a good sign. However, no
9 distinct value can be provided at which an IRR could be considered economically
10 reasonable; instead an IRR should exceed the opportunity costs of capital, i.e. the
11 interest rate one might generate through alternative investments, or be higher than an
12 applicable social discount rate [12]. It is then defined the concept of Minimum
13 Acceptable Rate of Return (MARR), the minimum discount rate on a project a company
14 is willing to accept before starting a project, given its risk and the opportunity cost of
15 forgoing other projects [13]. MARR is the technical definition for the hurdle rate.

16 In addition, the choice of the discount rate is decisive since it involves risks and barriers
17 implicitly considered, as discussed in the following section.

18 **2.1. Overview**

19 This section introduces the concept of discount rates from a TIMES approach. Our main
20 hypothesis is that choosing the discount rate is crucial because slight variations in this
21 value cause significant changes in the evolution of the energy system. To justify this
22 premise, it is required to show the effects looking at the electricity production mix and
23 the system costs.

24 The bottom-up models, such as TIMES, are based on an explicit representation of the
25 technology portfolio and, at the same time, they take into account the costs of the
26 energy system. Albeit they are comprehensive, these types of models are often weak
27 when certain barriers are considered. Most models only make use of a combined
28 approach by means of an adjusted discount rate. While some models do not even
29 consider technology costs and energy prices, but instead use exogenous technology
30 rates, other more advanced models took first steps towards considering barriers in more
31 detail. The latter allows assessing which parameters influence the energy system. Still,
32 even in the most advanced models, only a few of the observed barriers are explicitly
33 considered. Furthermore, technology adoption is considered as a rational decision-
34 making process, assuming perfect knowledge [14].

1 The usual way which some models reflect barriers is by assuming higher discount rates
2 for the energy projects investments although other models include exogenous
3 assumptions of the energy efficiency developments [15]. As discussed by Worrell *et al.*
4 [16], these approaches lack thorough understanding of the relevant barriers and their
5 effect on technology adoption.

6 Fleiter *et al.* [14] carried out a detailed analysis regarding the different types of barriers
7 in several bottom-up models. Accordingly, the authors refer to the Intergovernmental
8 Panel on Climate Change [17] who distinguishes four groups of barriers: lack of
9 information, limited availability of capital, lack of skilled personnel and other barriers.
10 Considering the work of Sorrell *et al.* [18], authors broaden the classification by
11 establishing the following list of barriers: imperfect information, hidden costs (and
12 benefits), risk and uncertainty, split incentives, access to capital and bounded
13 rationality. As Fleiter *et al.* [14] remarks, TIMES/MARKAL models present a simple
14 aggregated approach in which the barriers are modelled by assuming changes in the
15 price elasticity, discount rate and other relevant technical parameters.

16 Concerning the social discount rate, this is a case where discounting for the very long
17 term implies that a discount rate that declines over time is appropriate. According to HM
18 Treasury UK [10], the risk assessment (as barrier) includes several critical factors such
19 as the investment costs, the identification of possible risks, the lack of data and the
20 possible responses to natural danger. Consequently, the main variables to consider are:
21 imminent protection measures for natural areas, natural risk frequency or probability of
22 disaster occurrences, information regarding historical occurrences, technical
23 and physical information, identification of one of the four ways of responding to
24 identified risks (acceptance, avoidance, transfer or mitigation).

25 Furthermore, the discount rates should be considered from the perspective of the
26 concern for which the specific project/technology is applied for. That is the reason
27 behind the use of hurdle rates. As Anandarajah *et al.* [19] exemplifies in the case of
28 using a 3.5% social discount rate, they include specific hurdle rates, 7%, doubled
29 respect to the social rate. The social discount rate covers the social rate of time
30 preference, which is society's pure time preference for consumption, plus the
31 diminishing marginal utility of consumption as wealth increases. The intuition behind
32 these different social discount and hurdle rates is as follows. On one side, the social
33 discount rate describes situations in which markets work perfectly and it is considered
34 appropriate that market criteria govern all (including social and government) decision-
35 making. On the other side, hurdle rates –higher than social– are introduced to take into
36 account market imperfections which impede investments among other barriers. Social
37 rates are appropriate in cases when there are public or social reasons for undertaking
38 investments or assessing costs, which supplement market concerns.

1 With regard to the mathematical approach, TIMES models compute for each region a
 2 total net present value (NPV) of the stream of annual costs, discounted to a predefined
 3 reference year. These regional discounted costs are then aggregated into a single total
 4 cost, which constitutes the objective function to be minimized by the model in its
 5 equilibrium computation [1].

6

$$NPV = \sum_{r=1}^R \sum_{y \in Y} (1 + d_{r,y})^{REFYR-y} \cdot ANNCOST(r, y)$$

7 (3)

8

9 where $ANNCOST(r,y)$ is the total annual cost in region r and year y , $d_{r,y}$ is the general
 10 discount rate; $REFYR$ is the reference year for discounting; Y is the set of years for which
 11 there are costs, including all years in the horizon, plus past years (before the initial
 12 period) if costs have been defined for past investments, plus a number of years after the
 13 end-of-horizon where some investment and dismantling costs are still being incurred, as
 14 well as the salvage value; and R is the set of regions of the model.

15 The annualized capital cost payments, minus salvage value, form the $ANNCOST$, i.e. this
 16 term includes a list of costs which are affected by the discounting except the salvage.
 17 As expressed in Eq. (3), the NPV is interpreted, in the case of considering one single
 18 region r , as the regional objective function $OBJ(z,r)$:

$$OBJ(z, r) = \sum_{y \in \pm\infty} DISC(y, z) \times \left\{ \begin{array}{l} INVCOST(y) + INVTAXSUB(y) + INVDECOM(y) + \\ + FIXCOST(y) + FIXTAXSUB(y) + VARCOST(y) + \\ + ELASTCOST(y) - LATEREVENUES(y) \end{array} \right\} - SALVAGE(z)$$

19 (4)

20 where the $DISC(y,z)$ is the discount factor referred to the beginning of the year z ;
 21 $INVCOST(y)$ is the investment cost; $INVTAXSUB(y)$ are the taxes and subsidies attached
 22 to the investments; $INVDECOM(y)$ is the capital cost related to the decommissioning;
 23 $FIXCOST(y)$ are the fixed annual costs; $FIXTAXSUB(y)$ are the taxes and subsidies linked
 24 to the fixed costs; $VARCOST(y)$ are the variable annual costs; $ELASTCOST(y)$ is the cost
 25 resulting from the loss of welfare due to the reduction (or increase) of demands in a
 26 given run compared to the base run; $LATEREVENUES(y)$ represent the late incomes;
 27 and $SALVAGE(z)$ is the salvage value –the estimated resale value of an asset at the end
 28 of its useful life– for the entire end-of-horizon [20].

29 In the course of minimising costs with demand constraints, the optimal solution returns
 30 step-wise increasing supply curves in TIMES. The supply curves are built for both
 31 intermediate products and final energy/energy services demands. It is said that supply
 32 curves rank technology by economic merit order [21]. In other words, the consequence
 33 of minimising the objective function expressed in Eq. (4) is the creation of several

1 supply curves which satisfy the exogenous energy services demands. The discounting
2 is entered by means of the term *DISC* which exerts influence on the costs separately. As
3 we will discuss in this paper, the effect of choosing different discount rates is different
4 depending on the technology characterisation and the specific cost analysed.

5 **2.2. Discount rates in TIMES studies**

6 The purpose of this work is to analyse the importance of the discount rates in energy
7 optimisation models, such as TIMES, and to focus on the lack of discussion concerning
8 the selection of one value instead of another. This section discusses existing studies
9 which make use of different discount rates, hurdle rates, and the approach they use, as
10 well as the way in which TIMES interprets them.

11 There are two main types of variables in TIMES model: endogenous and exogenous
12 variables. The endogenous ones characterize elements of the energy system whereas
13 exogenous variables represent elements not included in the system. The content of the
14 two categories depends on the definition of the system boundaries.

15 Several exogenous variables, such as the potential of fossil resources, the availability of
16 renewables, and the efficiency of the different technologies, have a strong influence on
17 the behaviour of the system but they are not influenced by policies and measures. Other
18 exogenous variables, such as the discount rate, the prices of energy goods, the
19 efficiency of the devices available on the market, or emission standards, strongly
20 depend on policies. The level of controllability of the system depends on the number
21 and importance of the variables that are influenced directly or indirectly by the
22 exogenous control variables [22].

23 The key group of exogenous assumptions regarding the bottom-up models is the
24 characterization of technological pathways. Different assumptions on technical and
25 economic developments of both existing and new technologies determine the future of
26 the energy systems. The innovation is only partly controllable by means of supporting
27 policies, while the deployment of new and more efficient technologies is more affected
28 by long term policies on information, regulation, taking sustainability and economic
29 growth as main incentives.

30 Another set of exogenous assumptions is the future development of the demand for
31 energy, be it primary, final, useful or energy service. Several studies on statistics or
32 sectorial analyses of macroeconomic indicators help making demand projections by
33 using “drivers” such as population, households, GDP, etc. Furthermore exogenous price
34 projections may include taxes and subsidies [22].

35 In particular, the discount rates considered in the TIMES modelling exercises are
36 usually social discount rates (for the entire energy system) and, in some cases, if

1 relevant, they also include hurdle rates for certain technologies. For instance, in the
2 JRC-EU-TIMES model, the authors used both approaches [23]. Several global discount
3 rates were used for the social discounting besides hurdle rates for specific technologies.
4 Social discounting was used to reflect the valuation on well-being in the incoming years
5 versus well-being in the long term. A social (global) discount rate of 5% was considered
6 in that report. This figure represents a real discount rate and it is determined by two
7 main concepts: the time preference for consuming and the expected change in the per
8 capita consumption. The time preference denotes the rate at which individuals discount
9 future consumption over present consumption (in a *ceteris paribus* situation). On the
10 other hand, when the expectation of the per capita consumption increases, a lower
11 marginal utility is assumed for the additional future consumption. In other words, the
12 higher the discount rate, the lower the impact of the future extra costs. It is remarkable
13 that social discounting affects all costs in the model, including operational costs.

14 In the same document [23], technology-specific discount rates were discussed for their
15 implementation in the JRC-EU-TIMES model. It is agreed that the higher the hurdle
16 rate, the higher the annual payments spread over the lifetime of an investment and
17 consequently the higher the total cost. In addition, the hurdle rate affects only the
18 investment costs so the impact is bigger for capital intensive technologies like nuclear
19 and most renewable technologies. The authors considered different hurdle rates for the
20 different technologies of each sector. For example, the centralised electricity production
21 assumes 8%; the energy distribution 7%; the CHPs and large industries 12%; and other
22 industries and commercial 14%. The residential sector assumes 17% of hurdle rate; all
23 the freight transport 11%; and the passenger cars 18%. Main sources of data for the
24 discount rates were the EU Energy Roadmap 2050 [24] and the PRIMES model
25 documentation [25].

26 In Mallah and Bansal [26], a study concerning MARKAL models, the analysis was
27 focused on the evaluation of the model's response to variations in input assumptions.
28 This work assessed the following parameters: efficiencies of the electricity production
29 technologies, availability factors, fuel prices, investment costs, discount rates and
30 technology-specific discount rates (hurdle rates). The scope of the study was India, the
31 horizon was 2045 and the reference year was 2005. These authors included variations
32 in the social discount rate from 6.5% to 15% as well as a sensitivity analysis for the
33 hurdle rates of several electricity production technologies (using 5%, 18% and 25%).
34 Results showed that social discount rates had a crucial effect in the evolution of the
35 entire energy system but the inclusion of hurdle rates was almost negligible. The main
36 conclusion was that at lower global discount rates coal is the least preferred technology
37 and correspondingly carbon emission reduction.

38 In addition, Kannan [27] evaluated the effects of the uncertainties in the low carbon
39 policies included in the UK MARKAL model for the production of electricity. To do so,

1 the author developed a portfolio of scenarios modifying the targets on CO₂ limits, the
2 technology variants (no new CCS, no new nuclear, neither new CCS or nuclear, neither
3 CCS, nuclear or advanced renewables) as well as testing low (3.5%) and high (15%)
4 discount rates. In this case, the sensitivity analysis for the discount factors is focused on
5 the social discount rates only. The hurdle rates are not considered. The main conclusion
6 was that if appropriate policies were to be implemented to reduce the risk in investing in
7 the low carbon technologies, a social discount factor of 3.5% scenario would bring the
8 system cost down respect to the reference case (8%) and vice versa in the case of high
9 discount rates.

10 Looking at other studies, Kannan and Turton [28] developed a detailed assessment of
11 the nuclear policies in Switzerland by using the Swiss TIMES model. This work included
12 a brief sensitivity analysis concerning the discount rates of the nuclear technologies. On
13 one side, the authors modified the hurdle rate of the nuclear technology only (testing 6%
14 and 10%) and, on the other side they changed the global discount rate of all the
15 electricity production technologies, going from the 3% of the Base scenario to 6% and
16 10%. The effects of both strategies will be discussed later in accordance with our
17 results.

18 Other works, related to TIMES models, have used different discount rates for the
19 description of the energy system without further discussing the implications or implicit
20 assumptions behind this choice. For instance, Hu and Hobbs [29] included a 5% social
21 discount rate in the USEPA MARKAL model and they avoid establishing extra hurdle
22 rates to evaluate the behaviour of the electricity generation technologies under
23 pollutant-related policies. McDowall *et al.* [30], to evaluate the bioenergy in UK using
24 MARKAL, considered a social discount rate of 3.5% assuming that this figure was in line
25 with the HM Treasury UK. Schäfer and Jacoby [31] analysed the users behaviour of the
26 UK transportation system by means of MARKAL and considering some hurdles rates for
27 the vehicles. Besides, they carried out a sensitivity analysis with hurdle rates, 5%, 10%,
28 20%. Kannan and Strachan [32] evaluated the residential sector in UK using MARKAL
29 and considered a 25% hurdle rate for end-use technologies. Besides, Kannan [33]
30 worked on the time slices of the UK model considering a global discount factor of 10%
31 to reflect the commercial UK market rates of return and 25% for advanced end-use
32 technologies (H₂ cars, etc.) to reflect barriers. More recently, Kannan and Turton [34]
33 assessed the electricity dispatch in the Swiss TIMES model using a social discount rate
34 of 3%.

35 Other models present the same issues. For instance, Ystanes Føyn *et al.* [35] used 5%
36 social discount rate to analyse the long-term evolution of the global energy system
37 under climate policies with TIAM. Accordingly, similar studies using the Balmorel model
38 were developed by Hedegaard *et al.* [36], using a 5% rate, and by Juul and Meibom
39 [37], considering a 3% social discount rate.

1 If we broaden the scope to other types of methodologies, such as the Cost Benefit
2 Analyses, hundreds of works arise. An interesting and complementary study for the
3 selection of discount rates was developed by Bottero *et al.* [38].

4 **3. Methodology**

5 **3.1. ETSAP-TIAM model**

6 The TIMES (The Integrated MARKAL-EFOM System) model generator was developed
7 by the Energy Technology Systems Analysis Programme (ETSAP), an implementing
8 agreement of the International Energy Agency (IEA).

9 The TIMES Integrated Assessment Model (ETSAP-TIAM) is a global multiregional
10 model of the TIMES model generator [39, 40]. In particular, ETSAP-TIAM considers a
11 large scope: the world is divided in 16 regions and the time horizon goes from 2005 to
12 2100. In addition, ETSAP-TIAM includes a climate module with climatic equations which
13 make it possible to assess scenarios related to the greenhouse gas emissions in the
14 long-term. Some experiences using TIAM have emerged during the last years in
15 Europe. For instance, the TIAM-UCL model has been used in several UK projects [41].

16 The main structure of the ETSAP-TIAM model is presented in [39] and it is mainly
17 conformed by the following entities: energy supply sector (primary energy sources,
18 resources potentials), energy trade (import/export of energy carriers among regions),
19 energy transformation (processing of primary sources to produce usable energy
20 commodities), energy conversion (electricity production technologies), energy
21 consumption sectors (end-use sectors such as residential, industry, transport, etc.) and
22 emissions (GHG emissions factors and some others).

23 24 **3.1.1. Power sector**

25 In ETSAP-TIAM, electricity (high voltage) can be produced by a portfolio of technologies
26 according to their particular characteristics (costs, efficiencies, availability factors, etc.).
27 There is an important distinction between the two main types of technologies: existing
28 and new. The “existing” technologies are those that were pre-installed in the reference
29 year, 2005, whereas the “new” technologies are future (beyond 2006) technological
30 options in such a way that if energy services demands increase, new electricity
31 production plants should be installed to satisfy the extra needs. This will happen along
32 with the retirement (due to their lifetime) of the “existing” technologies. As the emphasis
33 of this work is focused on Europe, ETSAP-TIAM regions named WEU and EEU will be
34 considered[†]. Theoretically, this simplifies the analysis to the electricity production in

[†] WEU (Western Europe) includes Austria, Belgium, Denmark, Finland, France (with Monaco), Germany, Greece, Iceland, Ireland, Italy (with San Marino and Vatican), Luxembourg, Malta, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland (with Liechtenstein) and UK. Besides, Gibraltar and Greenland are also included. EEU (Eastern

1 Europe instead of the total energy system (the world). From a methodological point of
2 view, the runs are managed for the 16 regions of the model all together. This is due to
3 the requirement of avoiding imbalances throughout the electricity trade amongst the
4 WEU & EEU and the adjacent regions.

5 The existing and new electricity production processes included in ETSAP-TIAM are
6 described in [39:41]. The existing ones are mainly common technologies using coal, oil,
7 natural gas, hydro, biomass, nuclear (fission), wind (onshore), geothermal, solar (PV
8 and thermal) and some CHPs. The new technologies considered are basically more
9 efficient options than the existing ones (improvements in designs, new components,
10 etc.) and/or advanced technologies, i.e. new technological pathways within the same
11 branch, for instance, third-generation reactors in nuclear fission or air blown coal IGCC
12 plants.

13 **3.1.2. Discount rates in ETSAP-TIAM**

14 In the ETSAP-TIAM model, the social discount rate used as reference is 5%. This value
15 is considered under the basis of a conservative assumption: ETSAP-TIAM is a global
16 model and uncertainties coming from the different regions are different. It is not the
17 same base risk for Africa as for Western Europe when the model invests in different
18 technological options. In the most developed regions it seems reasonable to have lower
19 discount rates, around 3%, while in other regions, due to the risks and uncertainties, the
20 social discount rate should be higher. For that reason, and in line with other
21 international optimisation models like PRIMES or MERGE, ETSAP-TIAM assumes 5%.

22 In addition, ETSAP-TIAM includes a set of technology-specific discount rates for
23 technologies in different regions. For instance, it includes hurdle rates for several
24 transport technologies from 10% to 15% depending on the case as well as 15% for
25 investments in new residential and commercial technologies and 10% in heating and
26 industrial processes. In the case of the EEU region, the transport options involve hurdle
27 rates going from 17.5% to 25%, the residential and commercial 25%, the investments in
28 heating measures 10% and the industry uses 17.5%. For the convenience of this work,
29 the analysis of technology-specific hurdle rates on electricity production technologies
30 has been disaggregated and it is not included in the base case of ETSAP-TIAM.

31 To summarise, ETSAP-TIAM model uses a social discount rate of 5% and a list of
32 hurdle rates for the investments in sectorial technologies but excluding the electricity
33 generation. This conforms to the Business as Usual (BaU) scenario for ETSAP-TIAM
34 model.

35 **3.2. TIMES-Norway model**

Europe) includes Albania, Bosnia-Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Macedonia, Poland, Romania, Slovakia, Slovenia and Yugoslavia.

1 The TIMES-Norway model was developed by the Institute for Energy Technology (IFE)
2 on commission of The Norwegian Water Resources and Energy Directorate (NVE). The
3 development began in 2008 [42]. TIMES-Norway, like most of the TIMES models,
4 encompasses a technology-rich basis for estimating energy dynamics over a long-term,
5 multi-period time of the Norwegian energy system. It is characterised by its high time
6 resolution and its modelling horizon goes from 2010 to 2050. The base year is 2010, so
7 all prices and costs are referred to this year [43]. The structure of the TIMES-Norway
8 model is illustrated in Figure 1.

9 (FIGURE 1)

10 The energy services demands, the techno-economic characterisation of the
11 technologies as well as the energy resources costs, availability and the social discount
12 rate are given exogenously. Transmission and distribution include high and low voltage
13 grids (losses in the grid are included), as well as district heating. Energy efficiency
14 measures are included [44]. Transportation by passenger cars is modelled with 17
15 different technologies, including hybrids, battery electric vehicles, fuel cell vehicles,
16 plug-in hybrids and internal combustion engine vehicles. The TIMES-Norway model was
17 initially developed in order to perform mid-term analyses and to integrate the Nordic
18 Power Market Model (EMPS) [45]. For that reason, TIMES-Norway presents a thorough
19 temporal disaggregation (260 time slices).

20 **3.2.1. Power sector**

21 An overview of all the electricity production technologies is given in Table 1. The
22 potentials are also included. Modelling of hydro and wind power technologies are highly
23 detailed by means of time slices which define the load profile curve of the electricity
24 system and the availability factors of the resource. Due to political reasons, no nuclear
25 or coal plants are included as possible future investments. In the case of the Natural
26 Gas Combined Cycle (NGCC) plant, there is only one, a 420MW-plant placed in Kårstø,
27 but it was closed in 2014. Nevertheless, the possibility of new natural gas plants is open
28 by means of new NGCC processes which include CO₂ capture. It is assumed that the
29 CO₂ is transported by pipeline, and the costs of transport and storage are included. This
30 description may be seen in more detail in Lind *et al.* [43] and Lind and Rosenberg [42].

31 (TABLE 1)

32 The hydropower technologies are currently generating between 95 and 99% of the
33 electricity produced in Norway, of which reservoir (dams) counts for approximately 70%,
34 being the rest run-of-river. Electricity production in reservoirs is divided between existing
35 plants, new large plants and plants for increased capacity. Run-of-river hydropower
36 production is modelled similarly to wind power [43].

3.2.2. Discount rates in TIMES-Norway

In TIMES-Norway, the social discount rate considered for this work is 5%. The Norwegian Ministry of Finance [46] assumes as reasonable for Norway a social discount rate of 4% but it is not clear which risks are included in that figure. For that reason, we have decided to use 5% as in large free-risk projects. It seems reasonable to consider the new electricity production plants comprised in this group.

TIMES-Norway also includes technology-specific rates for several energy efficiency measures (insulation roof, insulation floor, insulation wall, front doors, windows, tightening, water savings, new water heaters, heat plant, ventilation in heating systems, control and regulation, energy management and user information). The hurdle rate for all these measures is 10%. Likewise, Norwegian biodiesel production processes include a hurdle rate of 10%.

In summary, the Business as Usual (BaU) scenario in TIMES-Norway includes a social discount rate of 5%, and technology-specific hurdle rates for energy efficiency measures.

4. Scenario implementation

This section describes the list of scenarios used both in ETSAP-TIAM and TIMES-Norway models for different cases: using several social discount rates and hurdle rates.

4.1. ETSAP-TIAM scenarios

As observed in several studies, the use of different social discount rates influences the entire energy system throughout the different economic sectors. Consequently, these values should be selected carefully. According to the literature review, TIMES modelling works use discount rates ranging from 3.5% [34] to 15% [26]. As the purpose of current work is to analyse in depth the consequences of selecting different discount rates, we selected a wide set of social discount rates in ETSAP-TIAM (see Table 2).

(TABLE 2)

Likewise, we introduced different hurdle rates in the electricity generation sector in order to observe the sensitivity to changes in the technology-specific discount rates. To do that, we used Oxera [47] as main reference. Two scenarios were included, one with high values and other with low values. Both scenarios are described in Table 3.

(TABLE 3)

In Table 3, hurdle rates for a wide set of technologies are presented. As ETSAP-TIAM model also includes more technologies, it was necessary to find the hurdle rates for the

1 rest of technologies. In that case, those technologies do not include a sensitivity
2 analysis for the hurdle rates so we preferred to keep those values constant in both
3 scenarios and only observed the system's variations for the cases studied by Oxera
4 [47].

5 Furthermore, we entered two extra scenarios in which the hurdle rate varies over time.
6 These variations were supported by the analysis carried out by Oxera [47], where
7 learning rates of the technologies, the policies and the assimilation of the risks, force a
8 decrease in the implicit risk of the technology so it is acceptable, depending on the
9 technology, a reduction in the mid- or long-term for the current hurdle rates. This can be
10 seen in Table 4 (Note: 'Var' means variable).

11 (TABLE 4)

12 **4.2. TIMES-Norway scenarios**

13 Equivalently to the scenarios described for ETSAP-TIAM, the analysis with TIMES-
14 Norway is based on considering several social discount rates and hurdle rates. For that
15 reason, we considered a set of two different social discount rates: 5% and 15% which
16 correspond with the DR-5 (BaU) and DR-15 scenarios, respectively.

17 In the case of TIMES-Norway, the reference scenario uses a social discount rate of 5%.
18 Due to time consumption for each run, we decided to restrict the analyses to the
19 previous two cases. This should be enough to observe trends in the behaviour of the
20 energy system in Norway.

21 Separately, we included the same hurdle rates for the electricity generation
22 technologies as we used in Table 3 and Table 4. As the technology portfolio in TIMES-
23 Norway (see Table 1) is shorter than ETSAP-TIAM portfolio, we considered a pair of
24 scenarios for the following technologies:

25 (TABLE 5)

26 New large hydro power (dams) plants have the same hurdle rates in both scenarios.
27 This is due to the stabilization of the technology in terms of maturity: they are
28 commercial and well-proven and no new risks or barriers are expected in the future
29 apart from the ones derived from changes in the load profile (water amounted) in the
30 long-term future. These variations are considered negligible in this study.

31 **5. Results and discussion**

32 This section analyses certain common parameters such as electricity production, the
33 levelised costs of the electricity and system costs of the electricity generation
34 technologies. This selection is based on analogous studies and the usual outputs of

1 TIMES models. However, the assessment is focused on the effects caused on them by
2 both social and technology-specific discount rates choices.

3 **5.1. ETSAP-TIAM**

4 **5.1.1. Electricity production mix**

5 The electricity production technologies have been aggregated in three main categories:
6 fossil, nuclear and renewable. This decision has been made to make analysis easier.
7 Figure 2 presents the electricity production mix for Europe (WEU and EEU regions)
8 using the ETSAP-TIAM model. It includes the seven scenarios of Table 3 for different
9 social discount rates.

10 (FIGURE 2)

11 Figure 2 shows the effects of applying a wide range of social discount rates, from 3% to
12 15%. The slight differences in 2012 are due to the fact that 2012 is not the reference
13 year of the model but the first milestone.

14 The most interesting result in Figure 2 is the behaviour of the fossil technologies with
15 respect to the entrance of the renewable technologies: the lower the discount rate the
16 higher the renewable contribution. In the reverse way it is possible to say that lower
17 discount rates favour the renewables and punish the fossils whereas high discount rates
18 cause significant shares for fossils in the long term. This happens because the higher
19 the social discount rate, the lower the impact of future extra costs. Social discounting
20 affects all costs in the model, including operational costs.

21 Separately, the nuclear contribution remains indifferent to the discount rates since no
22 new nuclear plants are installed and the existing capacity decreases gradually towards
23 2050. This is due to the fixed behaviour of the existing nuclear capacities, limited by
24 their activity licenses. The differences in the total amount of electricity produced are
25 mainly linked to a change in the energy carrier. This effect is significant with high
26 discount rates because the use of fossil technologies increases the use of heat in CHP
27 plants (mainly in industry).

28 There is another aspect of this result to be considered: the evolution of the electricity
29 mix. It seems clear that the effect of the discount rates is significant from 2030 and, in
30 particular, the case of low discount rates respect to the same scenario in 2012. Under
31 these circumstances, the entrance of the renewable technologies is remarkable (from a
32 quarter to a half). Attending to the behaviour of the technologies within the mix, it has
33 been observed that using high social discount rates favours the presence of fossils via
34 coal IGCC plants. In addition, something occurs in the renewable side of the mix: solar
35 PV technology grows in the long term in detriment of the wind onshore (mostly),
36 biomass and even ocean-related technologies. This modelling interplay takes place as a

1 result of the relative costs that define each technology, with wind and ocean in particular
2 having a higher capital cost and fixed operation cost, but lower variable costs.

3 As pointed out in Section 2, the usual value in most of the TIMES models for the social
4 discount rate is 5%. Nevertheless, results from Figure 2 show the importance of
5 selection of the discount rate for the energy system. Slight variations in this value
6 involve significant changes in the evolution of the entire system. In consequence, it
7 seems appropriate to discuss the choice of the social discount rate and, going further, if
8 this parameter is enough to cope with the risks presumed for each of the technologies.
9 Figure 3 answers this question considering the scenarios for a pair of technology-
10 specific discount rates applied on electricity generation technologies (see Table 3).

11 (FIGURE 3)

12 The electricity production mixes resulting from using different hurdle rates in the
13 electricity production technologies are shown in Figure 3. There, the DR-5 scenario has
14 been used as Business as Usual and the other scenarios, HR-High and HR-Low,
15 include extra hurdle rates beyond the 5% social discount rate.

16 The main result observed is the higher contribution of the fossil technologies in the long
17 term with respect to the DR-5 scenario. This happens because the introduction of the
18 hurdle rates of Table 3 in the system increases the risks associated to those
19 technologies and therefore, renewables are less favoured than fossils. Going further, if
20 we compare HR-High and HR-Low scenarios their behaviour is almost the same with
21 some peculiarities: HR-High scenario involves high contribution from coal and a low
22 input from solar PV technology, and vice versa in case of HR-Low scenario.

23 In consequence, we have two different results. First, the effect of considering hurdle
24 rates for the electricity production technologies is a way (implicit) to assume the risks
25 associated with the private investments. This consideration is necessary because the
26 investments in new technologies are carried out by private firms instead of
27 governments. The social discount rate establishes the risk (implicitly) at which the
28 society wishes to pay any new investment now but looking at the future. Considering the
29 results from Figure 2 and the comparison with Figure 3, it seems clear that every TIMES
30 modelling exercise should include technology-specific discount rates to put the extra
31 risks in the correct place. If not, modellers will be analysing unrealistic scenarios. In
32 other words, the difference in the graphs justifies that government policy aims to reduce
33 the risk by a subsidy level equivalent to the time-dependent component of the hurdle
34 rate. Secondly, by comparing the HR-High and HR-Low scenarios we can conclude that
35 the lower the hurdle rates the higher the renewable contribution. This is analogous to
36 the results observed in Figure 2 but at a more detailed level.

1 Furthermore, results from Figure 3 are in line with those obtained by Simões *et al.* [23]
2 using the JRC-EU-TIMES model for EU28. They evaluated the behaviour of the
3 electricity generation mix up to 2050 by varying the discount rates of specific
4 technologies. The authors discussed the share of different electricity technologies in
5 2050 pointing out that there is interplay between gas and coal on the one hand, and
6 renewables, in particular wind, on the other. They conclude that with lower discount
7 rates, wind technologies grow considerably. Besides, tidal technologies become
8 competitive in 2050 though their deployment remains low. This is a consequence of the
9 relative costs of these technologies, with wind and ocean in particular having a higher
10 capital cost and fixed operation cost, but lower variable costs.

11 Additionally, Simões *et al.* [23] observed that the share of renewables in total electricity
12 produced does not change. This result is different than ours. The reason is founded on
13 the assumption they made: authors created the sensitivity analysis using two scenarios,
14 Low (-20%) and High (+20%) technology discount rates, but assuming the same
15 variations for all the technologies. In our work, we used the discussion of Oxera [50] to
16 improve the veracity of the high and low discount rates. Consequently, this work goes
17 further than Simões *et al.* [23] assessment and making it possible to observe the fossils-
18 to-renewables transition.

19 In addition, we tested the HR-High-Var and HR-Low-Var scenarios described in Table 4
20 as a sensitivity analysis exercise to observe the consequences of modifying the hurdle
21 rates in the future according to Oxera [47]. Results showed that differences respect to
22 the HR-High and HR-Low scenarios are negligible. Thus, the system is not affected by
23 the evolution of the technology-specific discount rates of the technologies.

24 Summarising, ETSAP-TIAM results show that the choice of the social discount rate is
25 crucial because it exerts influence on the entire system. Furthermore, the choice of the
26 hurdle rates seems mandatory to enrich the analysis and it should be assumed as a
27 refinement.

28 **5.1.2. System costs**

29 Kanan and Turton [28] developed a sensitivity analysis not only for the electricity
30 production mix but also for the system costs. In that case, the authors assessed the role
31 of the nuclear technologies using the Swiss TIMES model. Even though the study was
32 very particular and the assessment of the hurdle rates was made for two cases (6% and
33 10%) applied on the nuclear technologies, the parameters analysed were the electricity
34 generation mix and the electricity generation cost. Moreover, as Simões *et al.* [23]
35 realised, the relative costs of the technologies included in TIMES are crucial when you
36 are discussing the choices of the model. As costs are considered in the objective
37 function and weighted by the discount factor (see Eq. (4)) and then, they are minimised,

1 it seems relevant to analyse the effect of using different social discount rates and hurdle
2 rates on the system costs.

3 With regard to the magnitude of the changes caused by variations in the social discount
4 rate, Figure 4 shows that there are variations up to 20% amongst scenarios for each
5 milestone. This gives an idea about the need of selecting carefully the social discount
6 rate in the beginning of the modelling exercise.

7 Besides, results from the modelling showed that the effect of adding technology-specific
8 discount rates is minor and it has consequences in the final amount of electricity
9 produced with each technology but it is not decisive in terms of technology selection (by
10 TIMES). This can be concluded due to the negligible differences of the total discounted
11 system costs between the reference scenario (DR-5) and the HR-High and HR-Low
12 scenarios.

13 The following Figure 4 shows the annualised costs of the electricity production system
14 in Europe for all the scenarios of Table 2 considering variations of the social discount
15 rate.

16 (FIGURE 4)

17 Figure 4 displays the contribution of the investment costs, fixed costs and variable costs
18 of the electricity production sector in EEU and WEU altogether. Costs are
19 disaggregated by modelling milestones (annualised). As in Simões *et al.* [23], total costs
20 are higher in the long term and there is a trend: the higher the global discount rate, the
21 higher the investment cost contribution. Similar results were obtained by Kannan [27].
22 However, this conclusion is not valid for DR-13 and DR-15 scenarios. In those cases,
23 the system preference for fossil fuel technologies (see Figure 2) is so significant that
24 preceding trend changes. In addition, one could expect an increase in the variable costs
25 but that does not happen. This is due to the fact that fossil fuels entrance takes place
26 via industrial CHPs which use heat as co-product and then those costs are not included
27 in Figure 4. As costs disaggregation presented in Figure 4 is just for the electricity
28 generation sector, without considering the costs analysis for the electricity as co-product
29 in industry, a diminution in DR-13 and DR-15 scenarios is observed to the extent that
30 industrial CHP plants are deployed in the long term. In further analyses, we checked the
31 total system costs. In such cases the growth of the variable costs linked to the use of
32 fossils is noteworthy, especially in the long term. This happened because in our
33 modelling exercise we did not impose climate policy targets.

34 Furthermore, by looking at the total system costs it can be concluded that this
35 disaggregation is not very affected by the selection of different social discount rates. In
36 fact, the effects take place but at a different level, as discussed in Figure 4, that is, there
37 is interplay amongst sectors by means of the energy carriers.

1 Also Simões *et al.* [23] concluded that aggregated indicators of energy demand are not
2 significantly sensitive to variations in hurdle rates. When looking at the direction of the
3 changes, total system costs and annual costs in 2050 increase with higher discount
4 rates, reflecting a higher cost for capital investments.

5 **5.2. TIMES-Norway**

6 **5.2.1. Electricity production mix**

7 TIMES-Norway is a national energy optimisation model that has been used by IFE in
8 several projects and studies. Lind *et al.* [43] analysed the electricity price by sector and
9 region under several policies as well as the fuel use in the transport sector in 2020. In
10 consequence, this paper goes further analysing the effects in TIMES-Norway of varying
11 the social discount rates and the technology-specific discount rates for the electricity
12 generation technologies.

13 Due to the time consumption for a regular run in TIMES-Norway, the two scenarios for
14 the social discount rates are 5% and 15%. Next, it is shown the electricity generation
15 mix for each case (see Figure 5).

16 (FIGURE 5)

17 The behaviour of the hydropower production is the first relevant result in Figure 5. Due
18 to the stability of this technology and its assumed lifetime (50 years), it produces
19 electricity constantly until the end of horizon. This happens both for the existing run-of-
20 river (RoR) and for the hydropower produced in dams. As they are existing capacities,
21 the effect of the discount rate cannot be observed. Additionally, the installation of new
22 hydro plants does not seem to be affected by variations in the social discount rate. In
23 contrast, we can observe the differences in the appearance of wind technologies.
24 Particularly, from 2030 the analysis with low discount rates favours wind power.
25 Besides, offshore wind becomes significant with low discount rates from 2040 reaching
26 more than 5% of electricity production by 2050. The scenario with high discount rates
27 disincentives the appearance of new wind and, as we will see, causes a decrease in the
28 net exporting balance of Norway.

29 (FIGURE 6)

30 Figure 6 shows the imports and exports of electricity between Norway and its
31 neighboring countries considering low and high discount rates. As discussed previously,
32 the lower the discount rates in TIMES-Norway the higher the wind contribution and
33 consequently the higher the net exporting balance of Norway. In summary, reducing the
34 social discount rate, that is, reducing the risk assumed by the society for making new
35 investments implies an overcapacity of wind (and thus increases the electricity export

1 from Norway). In contrast, this situation could be controversial because this scenario
2 would involve a strong dependency to the market situation.

3 For that reason, it seems mandatory to introduce technology-specific discount rates for
4 the electricity production technologies in TIMES-Norway. When we consider the rates of
5 Table 6, the electricity mixes have the following form.

6 (FIGURE 7)

7 The introduction of the hurdle rates for the specific technologies is a way to take into
8 account the risks and barriers of each technology. Figure 7 shows the effect of
9 increasing the discount rates. In the HR-Low scenario, the decrease of the wind begins
10 to be significant from 2040. In the HR-High scenario, the reduction in wind power starts
11 from 2030. Besides, in both cases the wind offshore technologies do not emerge.

12 The hurdle rates considered for the wind onshore in this analysis were 7% for the HR-
13 Low scenario and 10% for the HR-High scenario (see Table 6). This means an
14 additional increase in the assumed private risk from 2% to 5%. In the case of the new
15 hydropower, the HR- scenarios do not increase the social 5% significantly (new dams
16 assume 7% as hurdle rate in both cases because the technology is very mature).

17 Likewise as before, the competition between hydro and wind causes a move in the
18 import/export of electricity.

19 (FIGURE 8)

20 Figure 8 expresses the imports and exports of electricity when hurdle rates are
21 considered. The introduction of extra risk via the hurdle rates reduces the exports and
22 increases the imports in the long term.

23 Having an adequate social discount rate and considering the hurdle rates of the
24 technologies for producing electricity, this would lead to a result in between the HR-
25 scenarios of Figure 7 for the electricity technology mix and a net exporting balance in
26 2050 going from 26 TWh for low hurdle rates to 22 TWh for high hurdle rates.

27 **5.2.2. System costs**

28 As in Section 5.1.2, the analysis of the system costs in the TIMES-Norway model allows
29 detecting the relevant impact of varying the social discount rates.

30 (FIGURE 9)

31 Looking at the results from Figure 9, we observe that high social discount rates cause
32 an increase in the annualised system costs in the long term. This corresponds to the
33 result presented in Figure 4. The main difference is linked to the investment costs, much

1 higher in the case with DR-15 than DR-5 (+38% in 2050). Besides, the increase of the
2 variable costs is also significant with high discount rates, 13% in 2050. This strengthens
3 the idea of prioritising the discussion on declaring the investment costs of a technology
4 and, to an extent, to discuss also the variable costs in depth.

5 To observe the specific changes of applying different technology-specific discount rates
6 to the electricity generation processes, see Figure 10.

7 (FIGURE 10)

8 Figure 10 shows the disaggregated costs components of the Norwegian energy system
9 under different cases. The introduction of extra risks via hurdle rates (Table 6) implies
10 negligible changes in the costs. In particular, the total discounted system costs for the
11 whole horizon are only 0.3% higher in HR-Low than DR-5 and 0.9% higher in the case
12 of HR-High with respect to DR-5. Regarding the variations of the hurdle rates, it is
13 observed a significant change in the variable costs of the system when we increase the
14 percentages. In the HR-Low scenario, the variable costs grow up to 6% in 2050 with
15 respect to DR-5 and, for the HR-High scenario, variable costs grow even more, almost
16 8% by 2050 with respect to the DR-5 value. Consequently, variations in the hurdle rates
17 of the electricity production technologies involve interplay between the investment and
18 variable costs of the entire energy system, mainly based on the selection of renewable
19 versus fossil technologies.

20 In summary, high hurdle rates imply higher variable costs, that is, the model prefers to
21 use traditional (mature) solutions instead of (new) renewables. We can see that in
22 Figure 3 for ETSAP-TIAM model considering that “traditional” here has to be understood
23 as fossil. This conclusion gives an idea about how to face the economic assumptions in
24 a TIMES modelling exercise.

25 Then, it seems appropriate to prioritize: firstly, the introduction of the investment costs of
26 the technologies portfolio in TIMES (due to the order of magnitude they will be very
27 affected by the social discount rate); secondly, the introduction of the variable costs of
28 the technologies (since they will be relevant if hurdle rates are considered for the
29 introduction of extra risks associated to each technology); and finally, the selection of
30 both the social discount rate and the hurdle rates of the technologies.

31 **5.3. Discussion on discount rates**

32 **5.3.1. Qualitative remarks**

33 In the preceding sections we have observed the effects of modifying the social discount
34 rate of the entire energy system and the hurdle rates of specific technologies. It is
35 known that TIMES models are not very detailed in the way they consider risks and
36 barriers related to the new technologies and their potential deployment.

1 Regarding the issue of selecting an appropriate social discount rate, the Norwegian
2 Ministry of Finance recommends using a percentage of 4% for Norway [46]. The
3 ministry discusses in depth the choice of this value founding its decision in both the use
4 of CAPM results and the recommendations of a committee of experts. But when the
5 ministry decides to assume a value for the social discount rate they are not only
6 considering the risk undertaken by the society. The risk is disaggregated into two
7 components: systematic and unsystematic. The systematic component means the risk
8 priced in the market that cannot be diversified away by holding different securities. On
9 the other hand, the unsystematic risk is the one that depends on project specific
10 circumstances. Consequently, it is required to discuss what to consider in the
11 assumption of risks within the choice of a figure for the discount rate.

12 Schleich [50] summarised the barriers to energy efficiency measures (as an example)
13 based on Sorrell *et al.* [18]: financial risk, understood as market uncertainty; imperfect
14 information, in the sense of cost effective opportunities missed; hidden costs, such as
15 overhead costs, failures in the budgets, extra costs, etc.; access to capital; split
16 incentives, means that all actors should perceive the benefits of the investment; and
17 bounded rationality. Other authors have carried out particular assessments of the
18 discount rates in bottom-up models [14] and even developed a brief sensitivity analysis
19 of the discount rates using JRC-EU-TIMES [23]. For that reason, our work is relevant
20 helping to reinforce the modelling assumptions undertaken by the TIMES modellers
21 worldwide.

22 The assessment of the effects of modifying the lifetime of the technologies instead of
23 using hurdle rates has not been carried out in this work.

24 **5.3.2. Regional approach on discount rates**

25 The use of ETSAP-TIAM and TIMES-Norway has shown the consequences of selecting
26 different discount rates (social and technology-specific) in different energy systems.

27 In the ETSAP-TIAM case, analysis was based on Europe and the consequence of using
28 low social discount rates was a large contribution of renewables in the long term and,
29 vice versa, high discount rates favoured the entrance of fossils via coal IGCC and
30 natural gas. This result is in line with Mallah and Bansal [26], who observed that at
31 lower discount rates, coal was the least preferred technology. On the contrary, results
32 from TIMES-Norway showed a competition between renewable options such as hydro
33 and wind in the Norwegian electricity mix. In addition, the consideration of the electricity
34 import/export trade was very pertinent in that case.

35 Besides, the regional approach in the analysis of costs is very linked to the discussion
36 on electricity production mixes. ETSAP-TIAM results show the relevance of the
37 investment costs (capital intensive) for the European energy system with respect to the

1 variable and fixed costs (see Figure 5). This happens because future mixes are highly
2 renewable in all the cases. In contrast, TIMES-Norway results showed the importance
3 of the variable costs in an energy system whose electricity mixes are almost 100%
4 renewable since the reference year.

5 Some recent studies have proven the importance of focusing on the discount rates
6 debate referred to energy planning. For instance, de Jong et al. [51] discussed the
7 convenience of using 5% discount rate in first approach and 10% resulted as an optimal
8 value when externalities were considered. In 2013, Pereira Jr. et al. [52] published an
9 article for the electricity sector planning in Brazil discussing the suitability of using lower
10 discount rates. Those authors proposed 8% for the specific case of Brazil. Larsson et al.
11 [53] remarked that the selection of the discount rate is one of the most important cost
12 factors for capital-intensive power generating technologies. They observed that discount
13 rate assumptions diverge significantly among literature, making the costs figures difficult
14 to compare.

15 In regions where studies tend to diverge other assumptions are considered such as the
16 financial life time, decommissioning and renewal overheads, assumptions on residual
17 values, and management costs. Regional conditions explain some of the differences in
18 the cost obtained, meaning that it will be difficult to compare and/or use costs from very
19 dissimilar regions. Consequently, we can conclude that regionalisation is extremely
20 important since each electricity mix has its particular characteristics and they must be
21 considered properly.

22 From literature, Hansson et al. [54] have published recently an article on the
23 controversy about who decides and on what grounds with regards to the social
24 discounting. After interviewing Swedish policymakers about this issue –discount rates
25 and time horizons in particular– authors concluded that at present the choice of discount
26 rates in national environmental policy is “uncoordinated, insufficiently justified,
27 insufficiently transparent, and therefore not politically accountable” (ibid, p. 11) so they
28 propose a coordinated plan at national level to evaluate this concern.

29 **6. Conclusions**

30 TIMES uses the discount rates (both social and technology-specific) as the only way to
31 take into account the risk and barriers of the available technologies to be installed.
32 Consequently, this fact places all the significance in the choice of the discount rate. In
33 TIMES, this parameter is entered exogenously so it seems mandatory to justify clearly
34 why we selected this or that figure.

35 In particular, we have observed the significant changes of using different discount rates
36 in the electricity production mix and system costs. This fact strengthens the need of

1 rigorousness therefore we recommend that some discussion and sound references
2 should be added prior to assume a percentage.

3 As expected, in the ETSAP-TIAM model for Europe low social discount rates entailed
4 great contributions of renewable technologies and reversely, high social discount rates
5 favoured the use of fossils. In the case of TIMES-Norway, due to the high degree of
6 renewables in the current energy system, the competition happens between hydro and
7 wind power. Low social discount rates favoured the wind and a high net exporting
8 balance. Additionally, the assessment of the hurdle rates (applied on the electricity
9 production technologies) showed that the electricity mix remained almost unaffected in
10 ETSAP-TIAM but relevant changes took place in TIMES-Norway. In this case, the
11 implicit consideration of risks via hurdle rates punishes the new technologies so the
12 appearance of wind solutions goes down with respect to the case without hurdle rates.
13 Thus, the higher the hurdle rate is the lower the wind power contribution. Overall results
14 can be observed in Table 6.

15 (TABLE 6)

16 Modelling results showed that the choice of the social discount rate is crucial because
17 exerts influence on the entire system whereas the choice of the hurdle rates seems
18 necessary to enrich the analysis (bringing representativeness to the results) and it
19 should be assumed as a fine-tuning assessment.

20 This work presented a detailed assessment of the importance of the discount rates,
21 both social and technology-specific, used in several energy systems models at national
22 and European level and, as result, some concerns and recommendations were found.
23 Consequently, the objective of this paper was met completely.

24 Finally, we recommend using a reference value not higher than 4-5% for the social
25 discounting in European countries since it is necessary to assume an inner inevitable
26 risk due to barriers to the entrance of new technologies as well as some extra
27 unpredictable risks such as natural disasters, political changes and/or projects
28 difficulties. Also it seems mandatory to include technology-specific discount rates for
29 each of the technologies considered in the TIMES portfolio, especially in highly
30 renewable energy systems, in order to take into account the particular risks assumed by
31 each technology.

32 **Abbreviations**

33 BFG, Blast Furnace Gas. CAPM, Capital Assets Pricing Model. CCS, Carbon Capture and Storage. CHP,
34 Concentrated Heat and Power. COG, Coke Oven Gas. DR, Discount Rate. GDP, Gross Domestic
35 Product. HFO, Heavy Fuel Oil. HR, Hurdle Rate. IGCC, Integrated Gasification Combined Cycle. IRR,
36 Internal Rate of Return. LNG, Liquefied Natural Gas. LPG, Liquefied Petroleum Gas. LWR, Light Water
37 Reactor. MARKAL, MARKet Allocation model. MARR, Minimum Acceptable Rate of Return. MSW,

1 Municipal Solid Waste. NGCC, Natural Gas Combined Cycle. NOK, Norwegian Kroner. NPV, Net Present
2 Value. PBMR, Pebble Bed Modular Reactor. PV, Photovoltaic. RoR, Run-of-River. TIAM, TIMES
3 Integrated Assessment Model. TIMES, The Integrated MARKAL-EFOM System.

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25 **Figure captions**

- 26
27 **Figure 1.** Schematic structure of the TIMES-Norway model [43]
28 **Figure 2.** Electricity generation mix in Europe considering different social discount rates
29 **Figure 3.** Electricity generation mix in Europe considering different hurdle rates for the electricity
30 generation technologies
31 **Figure 4.** Annualised costs of the electricity production sector in Europe for several social discount rates
32 **Figure 5.** Electricity generation mix in Norway for 5 % and 15 % discount rate
33 **Figure 6.** Electricity trade of Norway with several social discount rates
34 **Figure 7.** Electricity generation mix in Norway using hurdle rates for the electricity generation
35 technologies
36 **Figure 8.** Electricity trade for Norway considering hurdle rates for the electricity production technologies
37 **Figure 9.** Annualised system costs for Norway using two different social discount rates
38 **Figure 10.** Annualised system costs for Norway using hurdle rates in the electricity generation
39 technologies
40

41 **Table captions**

- 42
43 **Table 1.** Potential electricity production by technology included within the TIMES-Norway model [43].
44 Note: ⁽¹⁾ Onshore wind is disaggregated at project level in TIMES-Norway
45 **Table 2.** Scenarios description considering different social discount rates in ETSAP-TIAM model [23:38]
46
47 **Table 3.** Hurdle rates of electricity production technologies included in ETSAP-TIAM. Notes: ⁽¹⁾ Extracted
48 from Oxera [47]. ⁽²⁾ Extracted from Simões *et al.* [23]. ⁽³⁾ Extracted from ETSAP-TIAM
49 templates. ⁽⁴⁾ Extracted from Morris-Marsham [48]. ⁽⁵⁾ Extracted from IRENA [49]
50 **Table 4.** Scenarios description concerning sensitivity to hurdle rates variations in ETSAP-TIAM. Note:
"Var" refers to "variable"

- 1 **Table 5.** Hurdle rates for the electricity production technologies considered in TIMES-Norway
- 2 **Table 6.** Comparison of overall results with different discounting options

Table 1. Potential electricity production by technology included within the TIMES-Norway model [43].
 Note: ⁽¹⁾ Onshore wind is disaggregated at project level in TIMES-Norway

Electricity production technologies	2010 (TWh/yr)	2020 (TWh/yr)
Existing hydropower – Dam I	101.2	101.2
Existing hydropower – Run-of-River I	28.7	28.7
Existing hydropower – Capacity expansion	0	6.9
New hydropower – Dam II	0	0
New hydropower – Run-of-River (II & III)	0	26.9
Onshore wind power ⁽¹⁾	1.1	41
Offshore wind power	0	27
Existing gas power plant – NGCC without CCS	2.0	0
New gas power plant – NGCC with CCS	0	Unlimited
CHP plant – MSW, Biomass, Natural gas	0	Unlimited
Waste heat recovery in industry	0.14	0.14

Table 2. Scenarios description considering different social discount rates in ETSAP-TIAM model [23:38]

Scenario name:	DR-3	DR-5 (BaU)	DR-7	DR-9	DR-11	DR-13	DR-15
Social discount rate	3%	5%	7%	9%	11%	13%	15%

Table 3. Hurdle rates of electricity production technologies included in ETSAP-TIAM. Notes: ⁽¹⁾ Extracted from Oxera [47]. ⁽²⁾ Extracted from Simões *et al.* [23]. ⁽³⁾ Extracted from ETSAP-TIAM templates. ⁽⁴⁾ Extracted from Morris-Marsham [48]. ⁽⁵⁾ Extracted from IRENA [49]

Technology	Scenarios	
	HR-High	HR-Low
Biogas ⁽¹⁾	10%	7%
Biomass ⁽¹⁾	13%	9%
Natural gas steam turbine ⁽¹⁾	9%	6%
Natural gas combined cycle ⁽¹⁾	6%	6%
Hydro Run-of-River ⁽¹⁾	9%	6%
Nuclear fission ⁽¹⁾	13%	9%
Solar photovoltaic ⁽¹⁾	9%	6%
Ocean tidal ⁽¹⁾	17%	12%
Ocean waves ⁽¹⁾	14%	13%
Wind offshore ⁽¹⁾	14%	10%
Wind onshore ⁽¹⁾	10%	7%
Coal technologies ⁽²⁾	5%	5%
Oil technologies ⁽²⁾	5%	5%
Natural gas fuel cells ⁽³⁾	15%	15%
Geothermal ⁽³⁾	10%	10%
Solar thermal ⁽⁴⁾	8.3%	8.3%
Hydro dam ⁽⁵⁾	7%	7%

Table 4. Scenarios description concerning sensitivity to hurdle rates variations in ETSAP-TIAM. Note: “Var” refers to “variable”

Technology	Scenarios					
	HR-High-Var			HR-Low-Var		
	2010	2020	2040	2010	2020	2040
Biogas	10%	10%	9%	7%	7%	6%
Biomass	13%	11%	8%	9%	8%	6%
Natural gas steam turbine	9%	9%	8%	6%	6%	5%
Natural gas combined cycle	6%	6%	6%	6%	6%	6%
Hydro Run-of-River	9%	9%	8%	6%	6%	5%
Nuclear fission advanced	13%	11%	9%	9%	8%	6%
Solar photovoltaic	9%	9%	8%	6%	6%	5%
Ocean tidal	17%	17%	16%	12%	12%	11%
Ocean waves	14%	14%	13%	13%	10%	9%
Wind offshore	14%	14%	13%	10%	10%	9%
Wind onshore	10%	8%	8%	7%	6%	5%
Coal technologies	5%	5%	5%	5%	5%	5%
Oil technologies	5%	5%	5%	5%	5%	5%
Natural gas fuel cells	15%	15%	15%	15%	15%	15%
Geothermal	10%	10%	10%	10%	10%	10%
Solar thermal	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%
Hydro dam	7%	7%	7%	7%	7%	7%

Table 5. Hurdle rates for the electricity production technologies considered in TIMES-Norway

Technology	Scenario	
	HR-High	HR-Low
New hydropower – Dam	7%	7%
New hydropower – Run-of-River	9%	6%
Onshore wind power	10%	7%
Offshore wind power – Shallow	14%	10%
Offshore wind power – Deep sea	15%	11%
New gas power plant – NGCC with CCS	17%	12%
CHP plant – MSW, Biomass, Natural gas	13%	9%
Waste heat recovery in industry	13%	9%

Table 6. Comparison of overall results with different discounting options

ETSAP - TIAM					
Discounting	Value	Short term (2020)		Long term (2050)	
Electricity Production	Social	Low	Renewables 46%, nuclear 25%, fossils 29%	Renewables 84%, nuclear 11%, fossils 5%	
		High	Renewables 48%, nuclear 25%, fossils 27%	Renewables 27%, nuclear 12%, fossils 55%	
	Technology specific	Low	It considers a low social discount rate (5%). The effects are very low: renewables 48%, nuclear 25%, fossils 27%	It considers a low social discount rate (5%). The effects are significant: renewables 65%, nuclear 12%, fossils 23%	
		High	It considers a low social discount rate (5%). The effects are very low: renewables 49%, nuclear 25%, fossils 26%	It considers a low social discount rate (5%). The effects are significant: renewables 58%, nuclear 12%, fossils 30%	
	Annual Costs	Social	Low	Investment costs involve 82%, fixed costs 13%, variable costs 5%	Investment costs 75%, fixed costs 22%, variable costs 3%
			High	Investment costs 84%, fixed costs 12% and variable costs 4%	Investment costs 84%, fixed costs 13% and variable costs 5%
Technology specific		Low	Negligible in terms of system costs	Very low in terms of total system costs	
		High	Negligible in terms of system costs	Very low in terms of total system costs	
TIMES-Norway					
Discounting	Value	Short term (2020)		Long term (2050)	
Electricity Production	Social	Low	Wind onshore contribution reaches up to 5%, the rest as in reference year (95% hydro). No contributions from fossils	Wind onshore reaches 8% and wind offshore 5%. Rest is hydro. Increase in wind technologies involves reduction in hydro dams (from 70% in 2020 to 55%).	
		High	Wind onshore contribution reaches up to 2%; rest as in reference year (98% hydro). No contributions from fossils	Wind disappears. Its role is assumed by new hydro run-of-river plants up to 15%. Existing dams decrease their contribution (from 70% in 2020 to 62%)	
	Technology specific	Low	No differences between low and high HR. The behaviour is: wind onshore 5%, rest hydro	The use of HR punishes wind offshore technologies, which do not appear. Wind onshore involves 4%	
		High	No differences between low and high HR. The behaviour is: wind onshore 5%, rest hydro	The use of HR punishes wind offshore technologies, which do not appear. Wind onshore involves 1%	

Annual Costs	Social	Low	<i>Investment costs involve 30%, fixed costs 55%, variable costs 15%</i>	<i>Investment costs involve 42%, fixed costs 40%, variable costs 18%</i>
		High	<i>Investment costs involve 39%, fixed costs 48%, variable costs 13%</i>	<i>Investment costs involve 47%, fixed costs 38%, variable costs 15%</i>
	Technology specific	Low	<i>No differences between low and high HR. The behaviour is: investment costs 30%, fixed costs 55%, variable costs 15%</i>	<i>No differences between low and high HR. The behaviour is: investment costs 39%, fixed costs 43%, variable costs 18%</i>
		High	<i>No differences between low and high HR. The behaviour is: investment costs 30%, fixed costs 55%, variable costs 15%</i>	<i>No differences between low and high HR. The behaviour is: investment costs 39%, fixed costs 43%, variable costs 18%</i>

Exogenous input

Demand

- 7 regions
- 70-80 end-use groups
- 2-3 energy services (heating, cooling, non-sub, electricity, feed stock, vehicle-km, tonne-km)

Energy prices

- Import price oil products etc.
- Export/import price electricity
- Taxes
- Bio energy prices

Resources

- Renewable resources (w/potentials)
- Import of bio energy (w/ constrains)
- Electricity export /import

TIMES-Norway

Conversion / Processes

- Electricity production
- Heat production
- CHP
- Bio mass processing
- Hydrogen production

Transmission / Distribution

- Electricity grid – high voltage
- Electricity grid – low voltage
- District heating grid

Demand technologies

Industry sectors

- Boilers
- CHP
- Feed stock
- Energy efficiency measures

Transport sector

- Cars
- Buses
- Trucks
- Trains etc.

Residential & service sectors

- Boilers
- Stoves
- Electric heating
- District heating
- Energy efficiency measures

Model Output

Energy production

- Technology
- Region
- Time

Shadow prices

- Electricity
- District heat
- Other energy carriers

Final energy use

Use of energy carriers as a function of:

- Time
- Region
- Demand subsector

End-use technologies

- Type of cars
- Type of heating equipment
- Implementing of energy efficiency
-etc.

Other

- Total system costs
- Emissions

















